

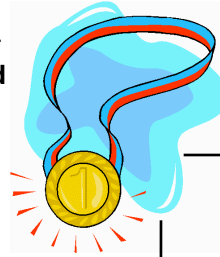
name: \_\_\_\_\_ month: \_\_\_\_\_

tracking sheet received after the 5th of the month will not be counted

personal retail: \_\_\_\_\_

personal wholesale: \_\_\_\_\_

personal recruits: \_\_\_\_\_ qualified: \_\_\_\_\_



# POWER PLAYERS

suzanne brothers unit

## personal sharing appointments

name/phone      follow up/recruited?

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.
- 11.
- 12.
- 13.
- 14.
- 15.

### bronze power (3 out of 5)

- 15 faces / 3 parties
- 5 sharing appointments with diq or director
- 1 new team member
- \$700 retail sales
- \$400 wholesale section 1 order

### silver power (4 out of 5)

- 30 faces / 5 parties
- 10 sharing appointments
- 1 qualified or 2 new team members
- \$1,000 retail sales
- \$600 wholesale section 1 order

### gold power (5 out of 5)

- 45 faces / 10 parties
- 15 sharing appointments
- 1 qualified or 2 new team members
- \$1,600 retail sales
- \$1,000 wholesale section 1 order

## faces/selling appointments

name/phone      \$sold      booked

- |     |     |
|-----|-----|
| 1.  | 24. |
| 2.  | 25. |
| 3.  | 26. |
| 4.  | 27. |
| 5.  | 28. |
| 6.  | 29. |
| 7.  | 30. |
| 8.  | 31. |
| 9.  | 32. |
| 10. | 33. |
| 11. | 34. |
| 12. | 35. |
| 13. | 36. |
| 14. | 37. |
| 15. | 38. |
| 16. | 39. |
| 17. | 40. |
| 18. | 41. |
| 19. | 42. |
| 20. | 43. |
| 21. | 44. |
| 22. | 45. |
| 23. |     |

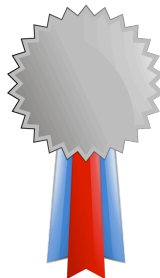
which did you achieve ?

gold \_\_\_\_\_

silver \_\_\_\_\_

bronze \_\_\_\_\_

you've got the power!



one woman one dream

rewards

### monthly achievers (any category):

- picture on the FRONT PAGE of the unit newsletter
- monthly individual COACHING CALLS with SuzAnne. Good, better, best gifts!

### special bonus contest

- 6 month achievers win a 2 day girls retreat in Denver; fun, theater, shopping, food & friends

## coaching call form

complete this form and e-mail it to me at [nsdsuzanne@yahoo.com](mailto:nsdsuzanne@yahoo.com) the day before your call.  
in the subject line of the e-mail put “coaching call form for (your name)”

**name:**

**date:**

1. My goals for the next 6 months:
2. What personal business I did this past week that supports my six month goals:
3. Who are my next 5 best team member prospects, different from last month:
4. I want to use my coaching call to discuss:
5. Additional information you think you need to know:
6. I am committed to accomplishing the following by our next call:
7. I work Mary Kay an average of \_\_\_\_ hours each week.

