

The Six Qualities of Successful Consultants

They Are Busy Women

Busy women know how to prioritize

They are good time managers

They are easier to train

The average Consultant works full-time, is married and has 2 children

They Have Financial Goals

They are women who are motivated to make more money

They are Goal oriented and ambitious

They can find access to money when they need it

They Are Not the Sales Type

Women who are not pushy, but informative

They like people and want repeat business from happy clients

They are not aggressive; attract, not attack

They Don't Know a Lot of People

We know that nobody gets rich off friends and family

They want to build a business with real customers

Developing clientele is covered in training with ideas shared in weekly meetings

They Are Family Oriented

Motivated by the needs of their families

They don't use their family as an excuse, but a reason to do well

They want more for their family and want to present a good example to their children.

They Are Decision Makers

There is never a good time for something new

The lights on the highway are never green all at the same time

They take one step at a time in their own time

They aren't victims of circumstance

If you have at least three of these qualities, you will be a good Consultant!