

New DIQ Requirements Reminder

Beginning with Aug. 1, 2009, debuts – Jan. 1, 2010, debuts, Independent Sales Directors-in-Qualification have the option to debut under the current *or* new qualification requirements. Those who debut as a new Independent Sales Director from Aug. 1, 2009, through Jan. 1, 2010, under the *new* DIQ qualification requirements will receive special superstar recognition at *Project StarMakerSM* Leadership Conference 2010, including early entry into each general session, a special seat cover, plus a fabulous zebra-accented wrap, and an invitation to the exclusive *Power Players* Luncheon.

Here is an overview of the Sales Director-in-Qualification program changes effective Jan. 1, 2010:

Beginning Jan. 1, 2010, potential DIQs must meet the following pre-qualification requirements (before submitting a Commitment Form):

- **(New)** Must have 10 Active team members
- Must be personally Active (A1, A2 or A3 status)
- **(New)** Must be a Star Consultant in either the previous quarter **or** have at least \$1,800 in personal cumulative wholesale production in the current quarter

As the Star Consultant pre-qualification requirement takes effect Jan. 1, 2010, if you are considering entering the DIQ Program on Jan. 1, 2010, and beyond, please pay special attention to ordering dates for achieving Star Consultant status. Here are a few examples to help better illustrate the Star Consultant pre-qualification requirements that take effect Jan. 1, 2010:

- **To submit your Commitment Form on Jan 1., 2010:**
You must have been a Star Consultant in the Sept. 16 – Dec. 15, 2009, quarter **or** you must have placed at least \$1,800 in personal cumulative wholesale orders between Dec. 16 – 31, 2009.
- **To submit your Commitment Form on Feb. 1, 2010:**
You must have been a Star Consultant in the Sept. 16 – Dec. 15, 2009, quarter **or** you must have placed at least \$1,800 in personal cumulative wholesale orders between Dec. 16, 2009 – Jan. 31, 2010.
- **To submit your Commitment Form on March 1, 2010:**
You must have been a Star Consultant in the Sept. 16 – Dec. 15, 2009, quarter **or** you must have placed at least \$1,800 in personal cumulative wholesale orders between Dec. 16, 2009 – Feb. 28, 2010.
- **To submit your Commitment Form on April 1, 2010:**
You must have been a Star Consultant in the Dec. 16, 2009, – March 15, 2010, quarter **or** you must have placed at least \$1,800 in personal cumulative wholesale orders between March 16 – 31, 2010.

Debut Qualifications:

1. **(NEW)** \$18,000 cumulative wholesale unit production in 1 – 4 months. At least \$14,000 wholesale production toward the total \$18,000 wholesale requirement must come from your DIQ unit members. A DIQ may contribute up to \$4,000 in personal wholesale Section 1 production toward the \$18,000 cumulative unit wholesale production during the qualification period.
2. At least \$4,000 per month wholesale unit production
3. **(NEW)** DIQ must have at least \$1,800 in personal cumulative wholesale production
4. **(NEW)** 24 active unit members (includes the DIQ)

5. **(NEW)** At least 10 of the 24 active unit members must have at least \$600 in cumulative wholesale production (does not include the DIQ herself) during the qualification process

Please contact the DIQ department at 1-800-347-7666 if you have any questions.