



Think Pink

Today's Date _____

What appeals to you?

Money

- ___ Part-Time Income
- ___ Use of a Career Car
- ___ Advancement Opportunities
- ___ Tax Deductions
- ___ Purchase Mary Kay Products at Cost

Flexibility

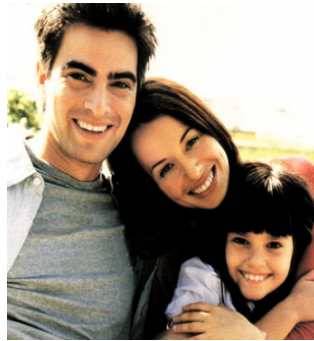
- ___ Choose Your Hours
- ___ No Quotas
- ___ Be Your Own Boss
- ___ No Territories
- ___ Keep Priorities

Improvement

- ___ Gain Confidence
- ___ Personal Growth
- ___ Learn New Skills
- ___ Get Out of a Rut
- ___ Appreciation and Rewards
- ___ Make Friends
- ___ Work With Positive People
- ___ Have Fun

Back-Up Plan or Resume Builder

- ___ Security, Money, Flexibility
- ___ References When Needed



How would you describe yourself?

Number these 1, 2, 3, 4 as they apply to you with #1 being *most* like you.

- ___ **Result-oriented** I make quick decisions. I'm to the point. Time is valuable.
- ___ **People-oriented** I love to talk. I'm enthusiastic and love prizes and recognition.
- ___ **Family-oriented** I'm slow to change and like security. I go by the rules and admire loyalty.
- ___ **Detail-oriented** I can be a perfectionist. I'm analytical and take time to make decisions.

NAME _____ HOME PHONE _____ WORK/CELL PHONE _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

EMAIL ADDRESS _____ OCCUPATION _____

CONSULTANT'S NAME _____ # CHILDREN _____ AGES OF CHILDREN _____

Rate your interest level in the Mary Kay opportunity.

No Way 0 1 2 3 4  6 7 8 9 10 Let's Get Started!

Make a referral! If you suggest someone to me who becomes a consultant, you can receive \$50 in free Mary Kay products.

Her name: _____ Her # _____